



BUSINESS PROPOSAL

**Empowering Indian
Businesses to Thrive in
Europe with SAP
Expertise and Local Support**

Your Technology Partner for
SAP Business One®

www.ingoldsolutions.in

About Ingold Solutions Private Limited

Ingold Solutions Private Limited, with offices in Kolkata, Pune, and Noida, operates as the sister company of Ingold Solutions GmbH—an SAP Partner headquartered in Berlin, Germany.

www.ingoldsolutions.in



Ingold Solutions Private Limited is an Authorized SAP Partner for India, supported by its sister company, Ingold Solutions GmbH, an Authorized SAP Partner in Europe.



Dedicated to assisting Indian companies with SAP implementation, license procurement, and compliance support for operations in the EU and other international markets.



Legally incorporated to facilitate offshore SAP development, regional service delivery, and cross-border business expansion.



Strategically positioned to provide cost-effective delivery models, scalable SAP consulting resources, and end-to-end guidance for global market entry.

Our Strategic Focus

At Ingold Solutions, we help Indian companies expand globally through SAP implementation, licensing support, and compliance expertise.



Supporting Indian Companies in the EU and Beyond

- End-to-end SAP implementation and license management
- Guidance on EU and local compliance requirements
- On-ground assistance from our Berlin headquarters



Cross-Border ERP Rollout Expertise

- Multi-country SAP rollouts with localization
- Adherence to regional tax, data, and regulatory norms



Bridging Onshore and Offshore Models

- Strategic consulting paired with technical delivery
- Accelerated go-live and optimized resource use

Leveraging SAP Authorizations to Help Indian Companies Go Global

Ingold Solutions Private Limited, backed by its parent company Ingold Solutions GmbH—a certified SAP Partner in Berlin—specializes in helping Indian companies with SAP implementation, licensing, and compliance for operations in the EU and other international markets.

Our SAP Partner Authorizations



Solution Sales Resell:

We define the right SAP solutions for your needs and directly provide SAP licenses for EU and global operations.



Solution Build Partner:

Expertise in developing SAP-certified applications and integrations tailored for cross-border requirements.



Consulting Partner:

End-to-end delivery of SAP solutions, including implementation, customization, and integration for multi-country rollouts.



Managed Services Provider:

Secure, scalable infrastructure and hosting to support SAP environments worldwide.

Ingold Solutions Private Limited – Your Certified SAP Partner in India

Specialising in tailored SAP Business One implementation and consulting. Our certified consultants deliver cost-effective solutions.

Competitive pricing for cloud hosting with Microsoft Azure, attractive consulting rates, and affordable licensing fees. Our solutions utilise HANA and SQL databases and offer both on-premises and cloud options.

Partner for advanced SAP solutions. Contact us for more information.



No. 1
Best Price Guaranteed
for Implementation



No. 1
Best Price Guaranteed
for SAP Support



No. 1
Best Price Guaranteed
for Cloud Hosting



No. 1
Pricing for
Special Extensions

What is SAP Business One used for?

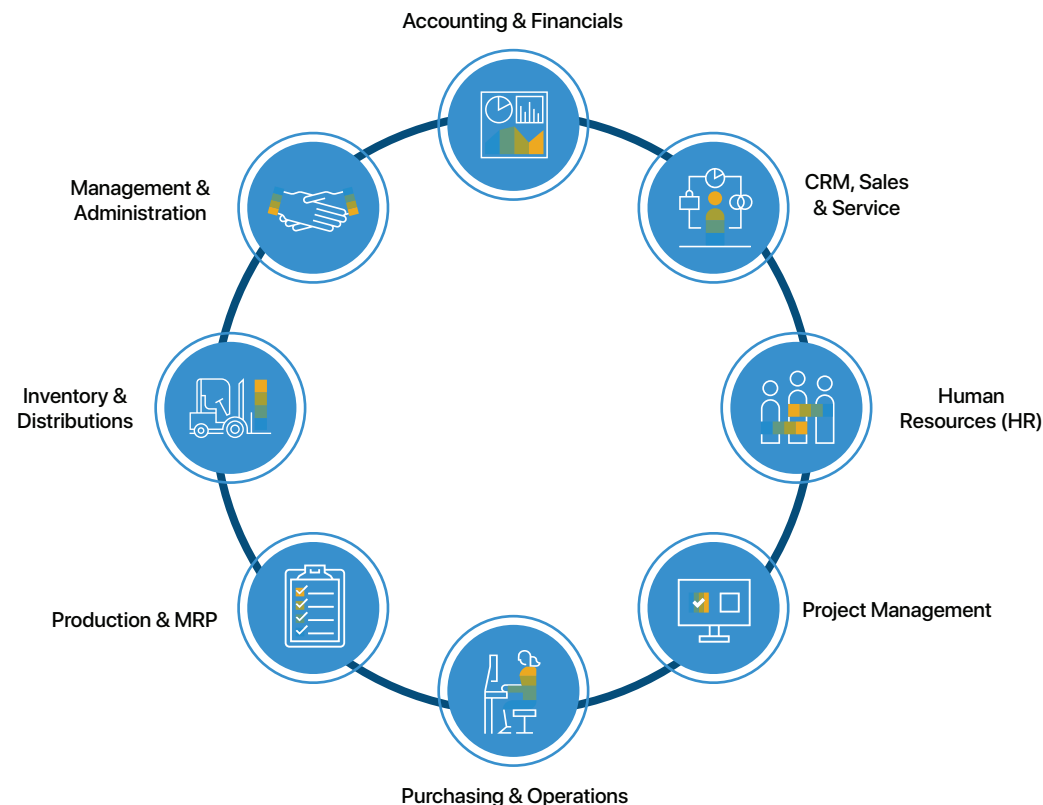
SAP Business One is an ERP solution designed for managing small and medium-sized businesses.

It covers accounting and finance, purchasing, inventory, sales, customer relationships (CRM), as well as reporting and analytics.

SAP Business One is customisable.

As your business grows, you can adapt and expand SAP Business One to meet your evolving requirements.

Key SAP Business One Modules



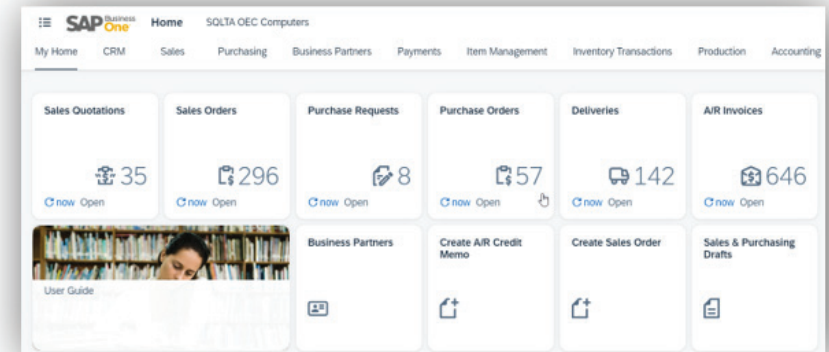
SAP Business One Key Functionality

SAP Business One Client		Web Client	Mobile	Analytics/Dashboards	Multilingual/Localizations		
Management & Administration	Accounting & Financials	Purchasing & Operations	Sales & Service	Inventory & Distribution	Production & MRP	Project & Resource Management	Solution Customizing
<ul style="list-style-type: none"> User administration Authorizations Multiple currencies Exchange rates Multiple posting periods Multi-branch Data import Opening balances Approval processes Calendar Microsoft Office integration Mobile Interaction Recurring transactions Drop Ship GDPR 	<ul style="list-style-type: none"> Chart of accounts Journal entries Posting templates Recurring postings Financial reports Budget management Cost accounting Incoming payments Outgoing payments Payment run Bank statement processing Checks & credit cards Deferred payments Account reconciliation DATEV / ELSTER (DE) Fixed Assets SEPA 	<ul style="list-style-type: none"> Purchase request Purchase quotations Web-enabled RFQ Purchase orders Goods receipt POs Goods returns A/P Invoice A/P Reserve Invoice Down-payment Invoice Down-payment request Cancel Marketing Documents A/P credit memos Landed costs Intrastat PEPPOL 	<ul style="list-style-type: none"> Opportunity and pipeline Mgmt. CRM Campaign Mgmt. Blanket agreements Quotations Sales orders Deliveries & Returns Invoices Dunning & Customer Mgmt. Gross profit calculation Service Mgmt. Service planning Customer interactions tracking Equipment card handling Service Dashboards Service contracts Human resource integration Knowledge database Service calendar Service call processing 	<ul style="list-style-type: none"> Item management Item lists Price lists Goods receipts Goods issues Inventory transactions Transfers Serial number mgmt Batch number mgmt. Price lists in multiple currencies Special prices Period and volume discounts Pick and pack Recurring transactions Inventory Tracking Bin Location Multiple Measurements Inventory Counting 	<ul style="list-style-type: none"> Bills of material Item Sets Production orders Goods issues Goods receipts Production Dashboards GL Account Determination Life Cycle Mgmt. Item cost calculation Forecasts MRP Make to order Order recommendations Production Routing 	<ul style="list-style-type: none"> Project management Project stages Stage dependencies Sub-projects handling Project Time Reporting Internal project handling Employee master data Time sheet entries Resource master data Resource capacity planning Gantt chart capacity viewing 	<ul style="list-style-type: none"> User-defined fields creation User-defined tables creation User-define queries creation SQL Query Generator Form UI configurator User-defined alerts Transaction notifications Workflow designer Business process checklist User defined Cockpit User-defined workbench

Launch the Web Client ... and optimise user experience

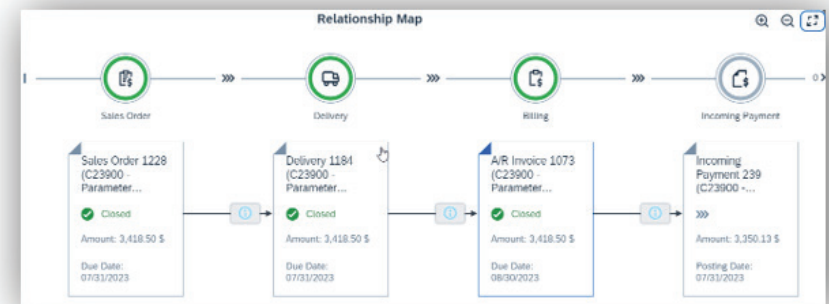
The Web Client

- Is based on SAP Fiori design principles encapsulating SAP Business One core processes and business logic
- Focuses on creation, processing, and updating of Sales Quotations, Sales Orders, A/R Deliveries, and A/R Invoices
- Supports creation and update of items, business partners, and activities
- Provides sophisticated analytic charting capabilities
- Can be launched in either a desktop computer or tablet; or directly from the SAP Business One desktop application



Integration and Extensibility

- Export to Microsoft 365 One Drive (Excel, Word)
- Collaboration with Microsoft Teams
- Email management with Outlook 365
- Basic extensibility options
- SAP Companion (Web Assistant) for user adoption

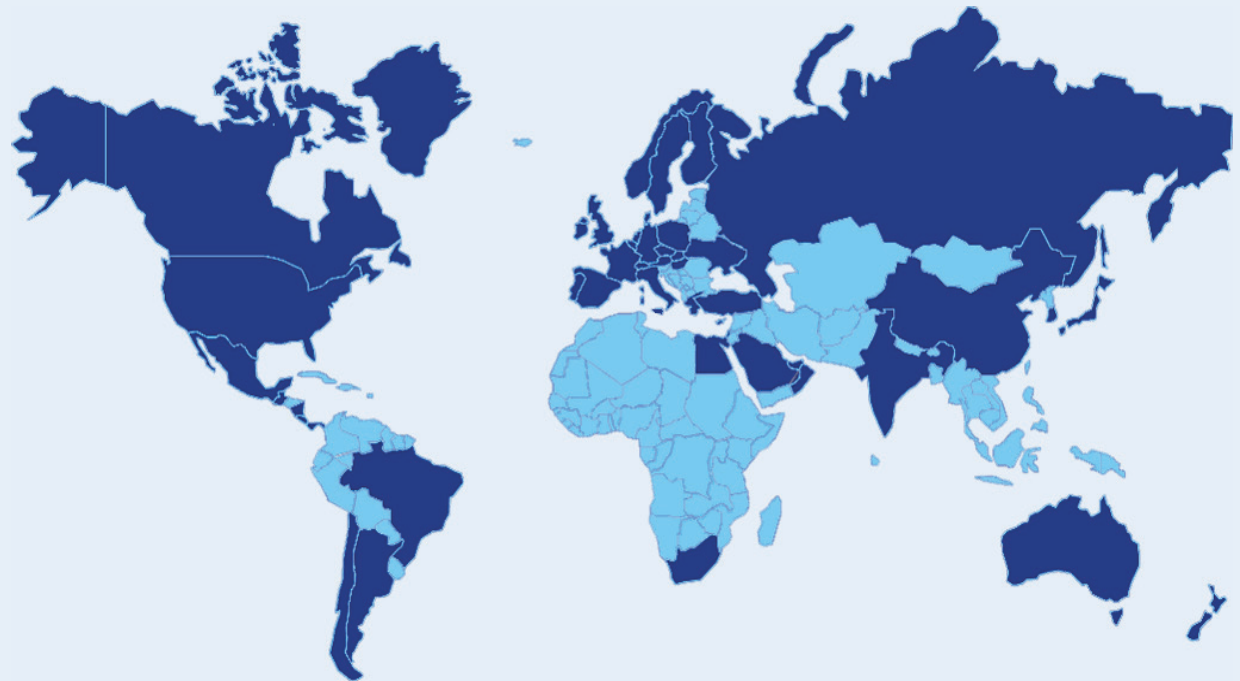


SAP Business One used in more than 170 countries

Master the challenge of globalization in your business

Current localizations (50)

Argentina	Germany	Panama	United Arab
Australia	Greece	Poland	United Kingdom
Austria	Guatemala	Portugal	United States
Belgium	Hong Kong	Puerto Rico	
Brazil	Hungary	Qatar	
Canada	India	Russia	
Chile	Ireland	Saudi Arabia	
China	Israel	Singapore	
Costa Rica	Italy	Slovakia	
Cyprus	Japan	South Africa	
Czech Republic	Lebanon	South Korea	
Denmark	Mexico	Spain	
Egypt	Netherlands	Sweden	
Emirates	New Zealand	Switzerland	
Finland	Norway	Turkey	
France	Oman	Ukraine	



Countries making use of localizations

Customers in more than 170 countries use localization of other countries, own customization, or partner solution

Current system languages (28)*:

Arabic, Chinese (simplified/traditional), Czech, Danish, Dutch, English (UK/U.S.), Finnish, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese (Brazil), Portuguese, Russian, Slovak, Spanish (Latin America), Spanish, Swedish, Turkish, and Ukrainian

* There are several options to make more languages available. One option is, for example, the use of a partner solution; for different countries there are adaptations of partners which are also linked to functional extensions. Another possibility is the definition of customer-specific user interfaces using the language tool, a detailed description can be found in the SAP note.

Support & Services: Dedicated SAP Business One® Support and Services



Dedicated SAP Business One®
Support and Services



Post-implementation support to
ensure customer satisfaction



Seamless, continuous,
and responsive support



Fixed and flexible
annual maintenance contracts



Ongoing monitoring of
delivered solutions



Top-tier on-demand support via
email, phone, or ticket system



Expertise for upgrades
and implementation issues



Tailored solutions for
optimal system performance

Our range of support services includes:



Basic support for existing
SAP Business One systems



Creation of custom
reports as needed



Ongoing consultation
for system expansions



Data migration (e.g., from
SAP B1 SQL Server to
SAP B1 on HANA)



Upgrade to the latest
SAP Business One version



Employee training
for system usage



Customizations and
add-on development

SAP Business One Training at Ingold Solutions

Learning Journey for SAP Business One

Available on SAP Learning Hub, Ingold Academy, and LinkedIn. Our training offerings are customised to your specific needs.

Our SAP training programs focus on the training requirements and preferences of the people in your company.



**SAP Learning Hub
(Free)**



**LinkedIn
(30 days free)**



**Ingold Academy
(Free)**



**Personal Training
with our experts
(Paid)**

Become an Expert

- Tailored consulting – whether for comprehensive onboarding or specific business areas
- A practical approach that enables direct work with SAP
- Quick integration of all employees
- E-learning for flexible training
- Group training to solidify acquired skills
- Support for implementing partner products

Additional Partnership



Helping Indian Companies Expand with **SAP & Microsoft Cloud**

Backed by **Ingold Solutions GmbH in Berlin**, we provide Indian businesses with SAP implementation, licensing, and compliance support for EU and global markets - powered by Microsoft cloud expertise.

Advantages



**Certified Microsoft cloud
& SAP-on-Azure experts**



**End-to-end support for
SAP on Azure, from
setup to maintenance**



**Secure, scalable,
compliant cloud solutions**

MyWave AI Foundation Partner

Empowering Indian Companies for Global Success

In partnership with MyWave AI, Ingold Solutions enables Indian businesses to enhance SAP implementations, streamline licensing, and optimize operations for the EU and international markets. Our AI-driven approach transforms workflows, ensures compliance, and boosts productivity.



Key Advantages of MyWave AI for Companies

AI-Driven Process Automation

Streamlines SAP workflows for customers, employees, and assets

Real-Time Adaptability

Context-aware decision-making for smoother cross-border operations

Enhanced Usability and Productivity

Reduces admin tasks, improves efficiency, and personalizes SAP experiences

The Lenovo logo is displayed in white text on a red rectangular background.

Lenovo CSP Partnership

As an authorised Lenovo Cloud Service Provider (CSP), Ingold Solutions GmbH empowers its Indian subsidiary, Ingold Solutions Private Limited, to deliver reliable, scalable SAP infrastructure solutions that meet EU and international standards.

Strategic Advantages



Certified Lenovo CSP Partnership

Enterprise-grade hardware combined with secure cloud services for SAP environments in global markets



Integrated Infrastructure Solutions

Optimised servers, storage, and devices for SAP Business One and cloud deployments abroad




Expert Implementation & Support

End-to-end consulting, seamless deployment, and managed services for international SAP operations

Standard or Custom: Our Certified Add-Ons Enhance Your SAP Business One




In addition, Ingold Add-Ons are distinguished by:



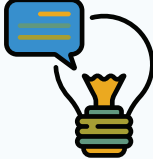
Easy to maintain and manage



Release compatibility



Attractive pricing



User suggestions and requests are welcomed and implemented quickly

Would you like to know which specific extensions and add-ons can help tailor SAP Business One even more to your needs? Here is a selection of our in-house solutions.

Multibanking	Magento SAP Business One Add-on	Shopify SAP Business One Add-on	WooCommerce Add-on	Creditsafe	WMS	Shipment Add-on
With our multi-bank interface for SAP Business One, you benefit from efficient automation of banking transactions, as well as direct import and easy reconciliation of bank statements.	Revolutionise your e-commerce operations with the SAP Business One interface from Ingold Solutions.			Connect with the global Creditsafe database – your key to gaining deeper insights into your business partners.	Ingold WMS is a modern solution for your mobile warehouse and logistics processes in SAP Business One. As a reliable add-on, Ingold WMS enables you to post all warehouse activities directly into SAP Business One.	Ingold's fully integrated business solutions are designed for companies that want to use an internal application for shipping services, including label printing.

What Sets Us Apart

We help Indian companies implement SAP, manage licensing, and ensure compliance in the EU and beyond. As certified SAP Build Partners, we deliver innovative, SAP-certified add-ons for global operations.

• **Global Delivery Model**

With expert teams in India and Germany, we deliver a hybrid model of offshore development and onshore consulting - balancing cost-efficiency with high-quality service for international projects.

• **Multi-Partner Certifications**

As a certified Microsoft Solutions Partner and Lenovo Cloud Service Provider, we provide integrated cloud, hosting, and infrastructure services tailored for SAP deployments.

• **EU-India Expansion Expertise**

We specialise in supporting Indian firms entering the EU, ensuring compliance, cultural alignment, and seamless IT integration.

Strategic Tech Partnerships & Value Proposition

360° Digital Expertise for Indian company Success

Ingold Solutions combines **ERP, cloud, infrastructure, e-commerce, helpdesk, and digital marketing** services under one roof, offering holistic solutions for SAP clients.

Key Differentiators:

- SAP Partner
- Microsoft & SAP Certified Partner
- German HQ with Indian Delivery Teams
 - My WaveAI Partner

Supporting Companies in India

Comprehensive SAP Service Suite Aligns with Solution, Build, Consulting, and Managed Service roles.

Extended Partner Value

Integration of digital services and infrastructure enhances service delivery across regions.

International Rollout


We Will help Indian companies expand into EU and global markets without dedicated SAP localizations, using SAP-recommended alternatives to ensure compliance. For example, we've delivered multi-branch rollouts in South America using Chilean localization as a base.



Ingold project countries

- ✓ Germany
- ✓ Poland
- ✓ United Kingdom
- ✓ United States of America
- ✓ Brazil
- ✓ Guyana
- ✓ Romania
- ✓ Austria
- ✓ France
- ✓ Saudi Arabia
- ✓ Dubai
- ✓ India
- ✓ Bangladesh
- ✓ Thailand
- ✓ Switzerland
- ✓ Croatia
- ✓ Australia

Our Certifications



SAP PartnerEdge
Channel Partner Program

SAP Partneredge Sell/Run

SAP® Certified
Integration with SAP HANA®

Certified



ISO 9001



ISO 27001



GDPR

NASSCOM®

Member



Microsoft
Solutions Partner

Solution Partner



SAP Business One / **MYWAVE.ai**
INNOVATION HUB



MYWAVE
CERTIFIED AI-PARTNER



MYWAVE
WAVE MASTER™



Thank You

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