

Building Trust. *Creating Value.*

About Us

From its inception in the year 1986, Pioneer Property Management Limited proudly claims to be one of the leading Real Estate Consultancy firms in India. With over three decades of dynamic market presence and serving a diverse clientele base with utmost transparency, Pioneer Property Management Limited truly believes and practices the premise of 'Building Trust and Creating Value'.

We are literally a one-stop destination for all your real estate needs. Backed by over three decades of rich experience, following are the areas of our specialization:

- Real Estate Consultancy
- Marketing and management of residential and commercial projects
- Land Sale Transactions
- Investment & ROI deals
- Commercial Lease Management
- Housing Finance & Valuation
- Sale / Lease of large warehouses
- Transaction management of mixed-use projects like IT parks, Retail, Leisure, Entertainment & Hospitality
- Advisory & Market Research

35+ Years
of Presence

Exposure
in 7 Indian
Cities

28,000+
transactions

Our Key Management Team

Growing concurrently under the aegis of visionary entrepreneurs, today Pioneer's achievements are landmarks on the skyline of the nation especially in the Eastern India. With over three decades of dynamic market presence serving a diverse clientele base with utmost transparency, honesty and without being pompous, Pioneer proudly claims to be a leading advocate of Real Estate Consultancy and Advisory services of Eastern India.

Presently under the aegis of Mr. Jitendra Khaitan, Mr. Ramesh Kejriwal, Mr. Yash Vardhan Kejriwal and Mr Ayush Khaitan, Pioneer aims to expand its operations and set new benchmarks in the arena of organized real estate consultancy across the nation.



Mr. Jitendra Khaitan
Managing Director



Mr. Ramesh Kejriwal
Director



Mr. Yash Vardhan Kejriwal
Executive Director



Mr. Ayush Khaitan
Executive Director

Mission

Valuable growth triggered by persistent focus through constant realisation of critical initiatives of excellent customer service, innovation, quality & commitment. All of our long-term strategies and short-term actions will be moulded by a set of core values that are shared by each and every employee to create real estate advantage for all.



Vision

To catapult our group into a one-stop solution for growing & diverse customer needs by empowering the team & our clients with sustainable business propositions.



Philosophy

Our tomorrow begins today where integrity, excellence and social values meet to create responsible business sense.



Our Leverage

The client stands at the forefront of everything the company does, as the company never forgets that a real client stands behind every square foot transacted. Pioneer is proud to provide an unbiased advisory service to all its clients keeping in mind the integrity of each transaction, adding value at every step of the transaction process and endorse the highest quality product and services.

Following are some of our basic strengths that help you to choose us over others:



Client-centric approach

We focus on the specific requirement of our clients and achieve reliable solutions. Our approach is based on market insights and analytics that ensure reduced transaction time, satisfied and happy customer.



30+ years presence

Over three decades of core presence in every local market gives us the first-hand leverage and competence to understand the client's requirements in real-time and provide tailor made solutions.



Value addition

Our advisory service is based on data-driven approach, intensive market research and utmost professionalism that help us to add immense value to each transaction undertaken.



Ever-increasing database

Extensive and ever-increasing database is our business base structure. Our customized CRM tracks & filters customer database as per segmentation, targeting and positioning and with accurate due-diligence helps in absolute ease in closure with life-time property management support.

Our Core Verticals

Our portfolio flaunts successful real estate transactions of our esteemed clients across different verticals. Irrespective of the verticals we serve, integrity is our trademark.



Residential

- Unparalleled capability to empower customers in selecting right property at right budget
- Provision of comprehensive marketing solutions for developers
- Mentoring developers throughout the project life cycle
- Designing the project & reach out to prospective buyers
- Determining the right budget
- Vendor identification & closing the deal with customers



Commercial

- Enable companies to find & acquire right property
- Deals with offices & showrooms for banks, PSUs, IT/ITeS companies, MNCs, restaurants, hotels and retail stores
- Aims to attract right mix of companies for developers & increase the perceived value of the project
- Support investors to drive superior returns through value-accretive property investments & closing lease agreements



IT/ITeS

- Act as a bridge between IT/ITeS companies & developers who are keen on developing cutting edge & built-to-suit projects
- Identification of appropriate sites, conducting feasibility studies (with architectural drawings)
- Facilitating transactions on behalf of developers



Retail

- Evaluation of sites, location analysis & development management
- Develop strategic partnership with major retail property developers
- Enhance the property value of the developers by helping them choose the right brand mix



Warehouse

- Assist companies in identifying warehouse & factory sheds on expressways, highways and areas in close proximity of airports, railway yards & ports
- Enable owners of warehouses and factory sheds to attract right clients to lease out
- Lease management



Land

- Help in realizing the real value
- Bridge the gap between landowners and prospective investors & developers
- Assist developers & investors in identifying vacant plots in prospective locations for specific projects like urban mixed-use development, destination centres, shopping malls, cineplexes, business parks, warehouses, hotels, hospitals & other infrastructural projects



Bungalows

- Facilitate land selection for developing exclusive bungalows at prime locations
- Assist HNIs & corporates to identify ideal locations
- Help in identifying the prospective buyers wisely and assist landowners to find the right client for selling their bungalows



Funding (Equity & Debt)

- Help in raising funds mainly through PE (Private Equity) & FDI (Foreign Direct Investment) for project commissioning, development & completion
- Aim to provide diverse funding options such that clients can access varied credit options to minimize risk and maximise returns



Pre-lease Income Yielding Services

- Identification of pre-leased properties in premium locations for price advantage and reaping maximum returns
- Help in making optimum space planning
- Devise proper infrastructure for these properties



Advisory Consulting, Structuring & Joint Development

- Assist clients in strategic planning for acquisition & joint development
- Advice on proper enforcement techniques
- Extensive understanding of the local scenario & execution of complete transactional due diligence

Expanding horizons on a pan-India level

“Pursuit of Expansion and Growth” is the guiding spirit that has catapulted us to leverage the market knowledge and expertise and explore new horizons in the arena of property consultancy at a pan-India level. **RealtyServe Consultants Pvt. Ltd.**, a pan-India venture that readily improvises on the next generation real estate consultancy at large.

The principal consultants of the company are domain experts in every vertical of real estate across India. Our services cater to any and every real estate requirements of all stakeholders and we mainly specialize in the following areas:

- **Commercial**
- **Funding**
- **Industrial / Warehouse**
- **Consulting & Structuring**
- **Property Management**
- **Residential**
- **Land**
- **Pre-leased Transactions**
- **Joint Development**



RealtyServe Consultants Pvt. Ltd. has been formed by 8 industry pioneers, set to push beyond limits and set new benchmarks in the trajectory of Real Estate Consultancy throughout India. Commitment is the fundamental premise of the business mechanics and the core objective is to develop prodigious trust among all the stakeholders

Present Positioning



Core Strengths



35+ years presence in
every Local Market



Long-term Credibility



Entrepreneurial Spirit



Indigenous



Research-based Advisory

Disclaimer: RealtyServe Consultants Pvt. Ltd. has exercised due care to furnish the data and believes that information presented herein is reasonably correct. At the same time, RealtyServe Consultants Pvt. Ltd. disclaims the exactness/accuracy of all the data presented above as it is a consolidation of all transactions done by individual directors in multiple capacities and it is subject to variation depending on various factors like market valuation, status of transaction



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